

11-04-2019

The purpose of this document is to communicate my business (Paisii Pace) and how it fits in to our 3D Printing Business.

Until my discussions with Efreem the past two weeks, I had a very narrow view of my business in relation to the High-tech Fabrication business we are building. Efreem brought up the idea that we would be able to offer everything in business from the customer's numerical design (given to us) to the customer's profit (given back to them). Before that, I thought I would only make a minimum wage for sitting there as the receptionist. But I still wanted to do it. I wanted to have a place where I could sit downtown and show people my business modeling business using my Bible Modeling for example (including the World geography and history of the Saints). Of course, my sitting down there would expose people to Orthodoxy, its icons and literature.

That all changed when I asked Efreem to write a description like this on how his business will fit in our business. To show him what I meant, I told him I would do one with all the links to define technical terms for laymen. For some reason, until that time I never realized I could do my business for all the customers of our business at one time. This is huge! My business replaces need for in house estimating, analysis and forecasting. It uses the information from a company's existing reports to produce all the rates and factors used in decision making. The rates and factors produce instant budgets. Until I began to think about writing this document, I had not realized I could do this for all our customers at once. They are just departments in our system. Prior to this I thought my price was very low, replacing CPA's, CMA's etc. for less than the cost of one clerk. But now with teamwork, the cost of that clerk can be spread over all the customers. In case you wondered, the only other people getting this type of information technology will be people spending millions for their database system, and even then, their system may not be as good as ours.

[My website describes my business.](#) It produces a multimedia strategic business model updated each month, with data from the three basic (present past and future oriented, needed to display cause and effect) three basic system groups, and from industry reports and standards. Our strategic business model will be used to define and run our business. Probably the most useful and most easily understood product would be the [Dashboards and Scorecards](#) produced in summary with sub reports for us by machine and for each customer. Those reports would show them how their [cost curves](#) compare to industry standards for both high-tech and traditional fabrication. It will show them how (teaming with other companies in our system) they are saving on each step: shipping, receiving, inventory, shop floor. Efreem will describe how we will also be doing everything internet related for them: payments, orders, website, amazon, sales etc. I haven't seen it yet, but from it more teaming will probably be seen in my business model.

Summary: My Business – Paisii Pace, in our High-tech Fab Business

The purpose of this document is to communicate my business (Paisii Pace) and how it fits in to our 3D Printing Business. I will be providing our multimedia business model with [Dashboards](#) and [Scorecards](#). And, I can show business owners that come through Bonners Ferry how we can produce Business Models for them and maybe even do all their business services by just outsourcing the things that are not high-tech fab, which may be their specialty. They might like the idea of sharing business services.

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