

Power Measurement as Understanding

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The purpose of this document is to define power measurement as understanding. Power Measurement is our purpose. Think of it as understanding.

Our Leg of the Wisdom Objective - Understanding

TeamsWin Power Measurement (including TeamsWin Information Heavylifting) recognizes one leg of your wisdom, one leg of your powerful three legged stool we call decision making ability. Your wisdom is your decision making ability. Your understanding is the leg we recognize. We recognize the way you currently organize your knowledge for functions, and then using that same organization plus general business standards, we organize your information for decision making.

Wisdom – The Objective

We all need wisdom. Wisdom is the objective we seek, but wisdom must have a foundation of knowledge and understanding. That foundation is based on knowledge and strengthened or structured or controlled by understanding. For example: in business our decision making ability is strengthened by improving knowledge and understanding.

Knowledge – The Activity

Knowledge includes the historical facts we collect about objects with which we associate. Collecting knowledge is the activity of wisdom. In our threefold*, the concept of knowledge includes the facilitation of that collection activity. Knowledge then is a facility with activities, assets, and events. For example: a business has functions and we collect knowledge about business objects from those functions and the systems that manage those functions. Knowledge about any one business object will come from several internal and external business functions. [Three Folds.doc](#)

Understanding – The Control

Controls make sure activities produce objectives. Understanding is set up to make sure knowledge produces wisdom. Understanding is the way we control knowledge for wisdom. Like controlling cattle or sheep, understanding corrals knowledge for wisdom. For example: each business has established corrals for understanding, and generally they are the same corrals used to manage functions. Plus, business science has some corrals that organize information for internal and external decision making.

Summary - Power Measurement as Understanding

The purpose of this document is to define power measurement as understanding. To do that we defined understanding as a leg of a three fold called wisdom. In business, wisdom is called decision making ability. Powerful people excel in their decision making ability. They have an understanding. Our purpose at TeamsWin is to recognize that understanding, and to help them transform it for decision making. We gather information from all sources into the understanding that supports all decisions. Our TeamsWin system instantly transforms

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information from a format that is limited in scope (by function) into the “Big Picture” format required for decision making.