

# Three Folds

## TeamsWin Three Folds

TeamsWin Power Measurement (Information Heavylifting) measures with integrations or three folds. In 1985 the key to our design was recognized as a three fold, and we like the way they work for both integrity and analysis. You could say we force everything into three folds, and we like the result.

## TeamsWin Understanding

Our work at TeamsWin concerns understanding. Understanding is one of the folds of a threefold usually called wisdom. The three folds of wisdom are knowledge, understanding and wisdom. By the way, (like wisdom) many three folds are named for their objective.

### ***Definition of understanding is threefold***

Like time (present, past and future), the definition of understanding is threefold. A threefold is a thing with three folds or aspects that integrate to explain that thing. A threefold is an integration. A threefold is like three different views of the same thing, or three separate views of what you want something to be.

For example the meaning of our US Government is the integration of three folds of what we want our government to be: just, fair and effective. With any threefold, the meaning of the threefold is the integration or synthesis or symphony of the understanding of the three folds. In other words to understand, you need to see the integration of all three as one.

## Three Fold Examples

### ***Forecasting***

Historical Reports (accounts), Analysis Rates (and Factors) and Time Period Forecasts

### ***Measurements***

Effectiveness, Control and Efficiency Measurements

### ***Planning***

Communication, Organization and Plans

### ***Planning and Control***

Plans, Performance and Variance Analysis

### ***Reporting***

Balance Sheet, Income Statement, and Cash Flow

# Three Folds

## ***Roles***

Objective or direct the offence role, Control or direct the defense role, and Activity or indirect support role

## ***Time***

Present, Past and Future

## ***US Government***

Executive, Legislative and Judicial Branches

## ***Wisdom***

Knowledge, Understanding and Wisdom

## **Three Fold Combinations**

### ***Future Time Measurement Roles of Business Objects***

Plans, Organization and Communication

### ***Past Time Measurement Roles of Business Objects***

Forecast, Account and Analysis

### ***Present Time Measurement Roles of Business Objects***

Product, Process and Facility

## **Analyze to discover three folds**

Analysis compares and contrasts things. Analysis discovers relationships between things.

Three Folds are a special type of relationship. Analysis can find three folds. Analysis can find the opposites ends of a spectrum. Analysis identifies spectrums. Analysis can find two spectrums that intersect but are equally opposed to each other.

### ***Clock Analysis example: Regular pattern of 12 hours***

Think of a clock and you have found the 12 to 6 spectrum, plus you have found the 3 to 9 spectrum. You have found two spectrums that intersect in the middle of the clock and are equally opposed to each other. In other words, they form a regular and predictable pattern on the clock face. You can do this a few more times until you run out of room on the clock face. That will be 12 hours. If you have you ever seen a 24 hour clock face, then you know why it will be 12 hours. Why not a 10 hour day? Analysis of a ten hour day produces irregular periods. How does analysis produce three folds?

### ***Producing Three Folds with Analysis***

From that one regular pattern of 12 hours on the clock face, what regular patterns can be derived that do not contrast or conflict with each other? Each hour forms a regular square with three other hours and a regular triangle with two other hours.

# Three Folds

By analysis of time into hours on a clock face, we have compared and contrasted the hours, but we have also discovered integrated three folds.

A three fold of hours is meaningless, but the process we used to discover the regular patterns will find other three folds. In library science this process and the resulting relationships are called the Geometry of Meaning. The meaning of words comes from their context.

## Geometry of Meaning

### *12 Points of Meaning*

Twelve points of meaning result from this type of regular analysis. Evenly distributed on the clock face diagram, their meaning is also regularly and evenly distributed.

### **Clockwise and Counterclockwise**

For example: They can be ordered so by roles so if you go clockwise around the diagram you are developing effectiveness and if you go counterclockwise you are perfecting efficiency.

### **Squares – Potential Matrix**

Another example: If I remember correctly, the squares formed by the clock face diagram provide special matrix relationships for further linear analysis.

### **Triangles – Integrated Three Folds**

And finally: The regular triangles formed by the clock face diagram are three folds. These regular triangles are special because they provide integrity. By definition, they do not compare or contrast. They work together. They show the purpose for your analysis. You could say that: “Without integrity and purpose, your analysis could result as a house of cards.”